Since the inception of **Full Circle Fund** more than 20 years ago, our Members, professionals who want to maximize their impact, serve their communities, and drive social change, have played a critical role to build a better Bay Area. What started as an informal circle of friends who wanted to create a new model to give back to the community—in time, talent and funding—has evolved into a network of passionate professionals working with local nonprofits focused on economic opportunity, education, environment and energy, and health.

Based on their professional skills and experience, Members join teams to help Grant Partners improve operating efficiency within fundraising and marketing, technical infrastructure and security, product development and many other areas, so they can ultimately increase their impact and serve more people.

Members and Grant Partners collaborate on projects in our three core programs:

- **Grant Cycle** includes nonprofits that are matched with cross-sector Bay Area professionals in four issue areas including economic opportunity, education, environment and energy, and health.
- **Corporate Accelerator Fund** is a coalition of companies working together to drive digital transformation for social impact organizations.
- **Tech Accelerator Fund** is for mature tech-driven nonprofits that are matched with Bay Area tech leaders.

Members choose FCF, in part, because of the extensive due diligence and vetting process to find high impact and low visibility Grant Partners who identify a specific project or need. Upon project completion, Members and Grant Partners provide feedback that allows FCF to continuously improve future collaborations. Highlights of 2020 survey find that Members have renewed appreciation for challenges nonprofits often face:

- **83%** reported that the amount of time they volunteer each year increased or substantially increased
- **79%** reported that their participation in efforts to address community needs increased or substantially increased

**The Full Circle Fund Member model is unique.** While some grantmakers provide funding and other organizations provide volunteers, FCF provides both. Members are motivated by their commitment to building a stronger community and understand that building capacity helps nonprofits increase social impact. By leveraging their diverse professional skills and resources, Members are helping to build a better Bay Area.
MEMBER EXPERIENCE:
FCF IMPACT ON PERSONAL CAPACITY

89% reported that they have formed new relationships.
87% reported that when considering their long-term career plans, the opportunity to engage in social impact activities as part of their professional role is important or very important.
80% reported that they know how to apply their professional skills to support nonprofits.

MEMBER EXPERIENCE:
Impact on Giving Back

83% reported that the amount of time they volunteer each year increased or substantially increased
79% reported that their participation in efforts to address community needs increased or substantially increased
76% reported that their ability to serve as a nonprofit board member, mentor, advisor, or volunteer increased or substantially increased
“FCF is worth every minute of your time. You get out much more than you put in oftentimes. The FCF organizational structure and staff supporting the project teams is unparalleled and critical to helping the projects stay focused and on track.”

Jennifer Johnson, Principal, 454 Marketing (Tech Accelerator team member)
“Full Circle Fund’s support helped GirlVentures develop tools and processes to advance our operations and program delivery, contributing skills and experience that we didn’t have internally. Our experience with FCF also built strong relationships with a new group of supporters, and positioned us well to continue to evolve and grow during a challenging time.”

Emily Teitsworth
Executive Director,
GirlVentures
(Grant Cycle nonprofit partner)
“Working with One Degree definitely opened my eyes to the depth of commitment people make in the service of others. And I did see some excellent examples of collaboration and sensitive communication that I certainly hope rubs off on me. The FCF experience has made me more comfortable considering deepening my involvement in socially beneficial work.”

Doug Williams
Vice President of Product Engineering, Netsuite Oracle (Corporate Accelerator Fund member participant)
“FCF gave me the ability to focus my volunteer time on direct impact in community non-profits. The teams are incredibly well structured and the grant partner vetting process ensures that my talents are being directed to the most impactful areas.”

David Jacobson
Co-Founder & CEO, ThymeBase
(Grant Cycle member participant)

HOW TO JOIN

Full Circle Fund unites professionals who want to maximize their impact, serve their communities, and drive social change. Members from different sectors and backgrounds pool time, resources, and expertise to work in partnership with high-performing Bay Area-based nonprofits.

Learn more about how to get involved at https://www.fullcirclefund.org/become-a-member

FULL CIRCLE FUND MEMBERS (CONTINUED)

Justin Levine • Co-Founder, CEO, Shepherd Labs
Grant Lindsay • Director of Product Management, Chegg
Alice Liu • Product Analytics, Blend
Amanda Lotz • Product Marketing, BlueVine
Jackie Mahendra • Co-Founder, CEO, Bright Bay Partners
Alessandra Marinetti • Sr. Director, Customer Education and Certification, Box
Cristina Mondini • Global Accelerator Product Director, Salesforce
Robert Mungia • Scrum Master, Invitae
Michael Murray • Senior Software Engineer, Five9
Alex Na • Sr. Manager, Omnichannel Strategy & Analytics, Oportun
Isabel Nassief • Director, Market Strategy, Salesforce.org
Lisa Olson • Philanthropist
Nicolina Patin • Sr. Account Manager, W2O Group
Rebecca Poletti • Partnerships & Development, Rocky Mountain Institute
Ann Poletti • Sr. Director, Talent Marketing, DocuSign
Maureen Quinlan • Manager, Distributed Grid Strategy, ICF International
Brandon Rake • Senior Analyst, AIG
Jon Relyea • Regional Director of Sales, Oracle
Renée Roux • Director of IT, The James Irvine Foundation
Anuja Seton • Sr. Director Product Innovation, Visa Inc
Michael Spiegelman • VP, Studio Product Innovation, Netflix, Inc.
Ryan Stone • Senior Corporate Counsel, Cadence Design Systems
Sherin Sunny • Sr. Director, Product Management, Salesforce
Jayant Tiwari • Software Engineer, Amazon; Alexa Internet
Jon Todd • Chief Architect, Okta
Andrew Truong • Product Marketing, Facebook
Ben Tucker • Director of Engineering, Chegg
Ozobiara Umeh • Personal Line of Credit Specialist, First Republic Bank
Connor Vande Wege • Founder, Sity
Jennifer Villa • Product Manager, Grafana Labs
Serena Wales • Engineering Manager, Twilio Inc.
Quinton Wall • Founder, Quinton Wall
Jeff Wang • Head of Finance, NorthOne Business Banking
Doug Williams • VP, Product Engineering, Oracle, USA
Clare Winterton • Senior Advisor, UN Women
Julie Witherspoon • Managing Director, Transactions Operations, Forterra
Miki Yamamoto • Vice President, Regulatory Affairs, QED Therapeutics
Julie Zhou • Sr. Director of Growth, AdRoll Group